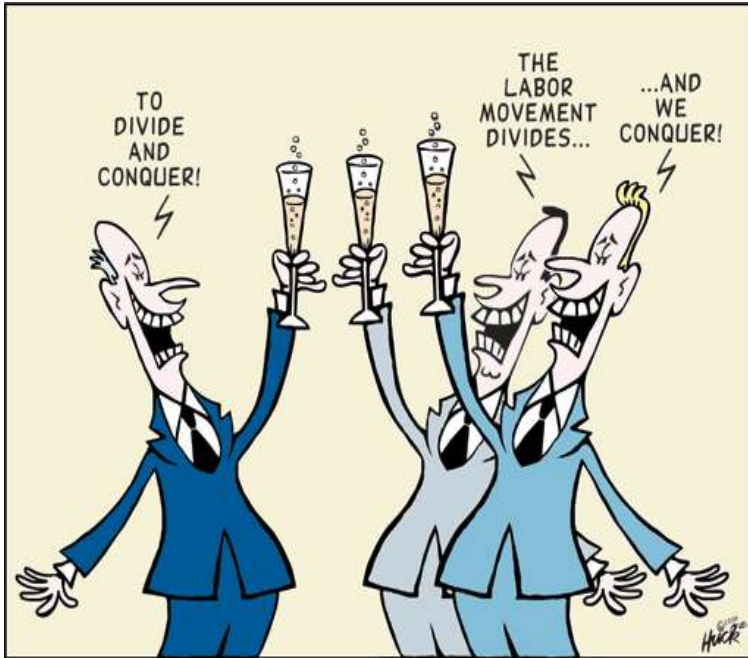


# How dumb do they think we are?



*Who do they think they're foolin? The company sent out this letter to try and divide us. It's an old trick that won't work.*

Divide and conquer is one of the oldest tricks in the book. Rio Tinto is trying to use it against us. They're hoping to weaken our union and stop us from winning a good contract. Their plan would give the company new unlimited power to demote anyone and cut their pay.

The letter they just sent us is really a 3-point divide and conquer plan:

- Turn newer workers against veteran workers.
- Divide younger workers against old-timers.
- Divide current employees from future hires.

The author of the letter, Vice President Chris Robison, tells us that Rio Tinto is facing tough times. But when he recently met with business leaders in Bakersfield, Robison told them that “the financial position of the company is very strong,” adding there are 40 years of reserves left at our mine. Last year, Rio Tinto made \$3.7 billion dollars in profit – during a rough year.

If we stay strong and united, we can win a good contract. If we let the company divide us, everyone will suffer. It's been true for thousands of years, and it remains just as true today:

*An injury to one is an injury to all*

